

Nimble

Nimble started in 2004 as a consulting company focused on facilitating growth for organizations by assisting them in laying and improving business processes. Unlike typical consulting setups, we work with our clients and assist them in implementing process and handhold them during the implementation stage. Nimble's consulting model is a combination of consulting, counseling, training and tutoring.

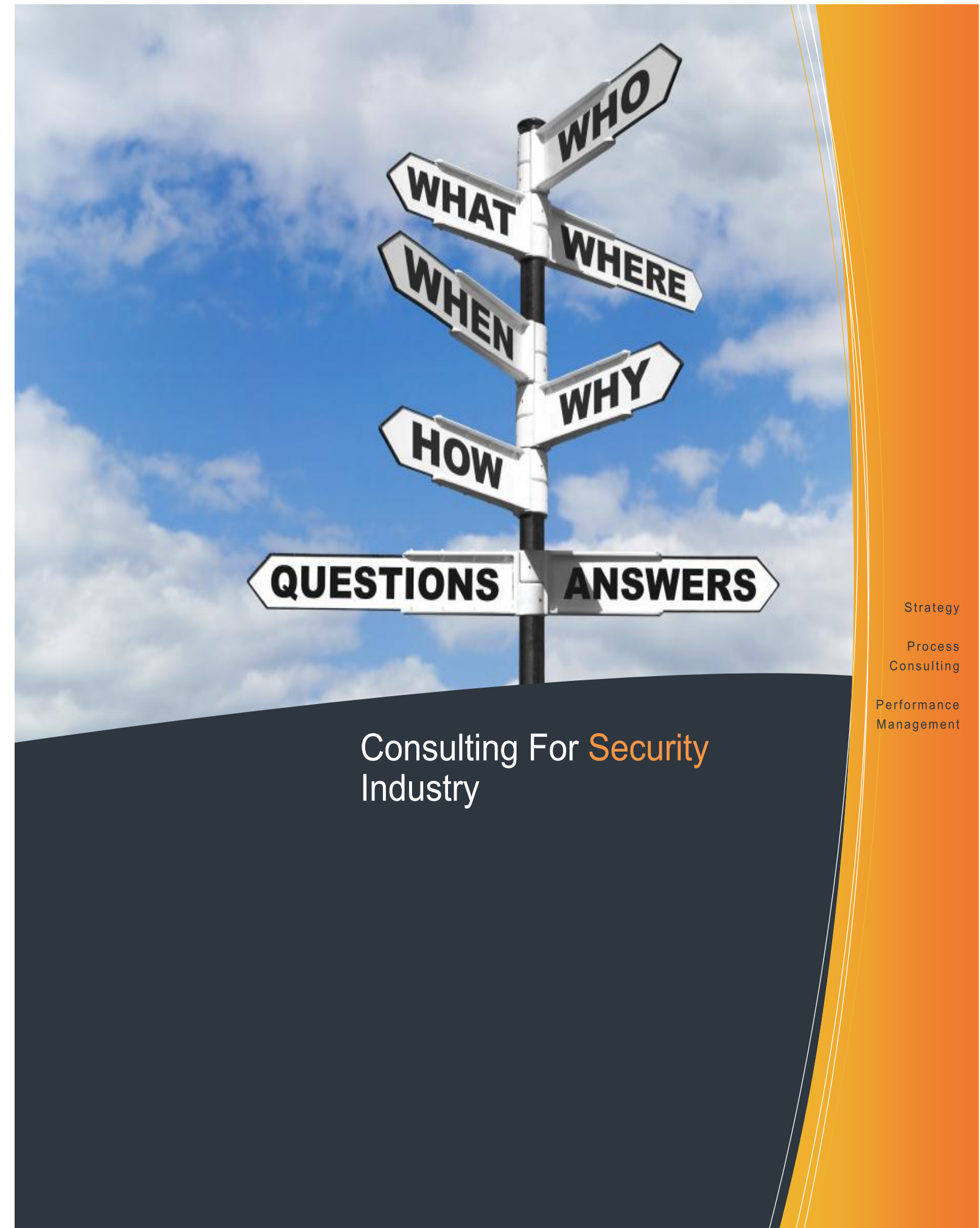
We have successfully worked on more than 250 projects in the last seven years. Our project footprints are in India, Middle East (UAE, Kuwait & Qatar), East Africa (Kenya, Tanzania), and West Africa (Nigeria & Cameroon).

We have worked with companies in Private Security sector providing them with a range of services including strategy, business process reengineering, performance management, and skill set mapping.

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Consulting For **Security** Industry

Strategy
Process Consulting
Performance Management



Private Security Industry in India

MANAGING CHANGE IN A DYNAMIC INDUSTRY WITH HIGH GROWTH POTENTIAL

According to The Hindu Business Line, the private security sector will grow by 20 to 25 percent over the next five years. India's Private Security Agency (Regulation) Act of 2005 has aided industry growth by setting strict licensing and training standards to ensure that unsavory individuals do not become security guards.

Also, the electronic security industry is fast expanding and is estimated to be close to US \$350 million. It is

expected to grow conservatively by about 26%.

Economic liberalization and development has been the largest single factor contributing to the growth of the security systems industry.

This represents a huge opportunity for companies to gain substantial market share by successfully fulfilling the changing customer demands in a dynamic industry.



CLARIFY
All employees are interviewed and current processes of the organization are mapped. Current issues are also noted down. Once all processes have been mapped, the sign off of all process owners is taken.

SIMPLIFY
Gaps and areas of improvement in current processes are identified. Missing processes and incorrect data flow is defined. Should be processes are then mapped along with forms and reports. Information flow and process owners are also defined.

IMPLEMENT
Once all processes have been mapped, the feedback and sign off of process owners is taken. All employees are explained their roles in the organization and processes they are involved in. An audit is undertaken regularly to ensure implementation.

SERVICES PROVIDED

- STRATEGY
- BUSINESS PROCESS REENGINEERING
- PERFORMANCE MANAGEMENT
- SKILL SET MAPPING

Flexible solutions for your business needs

NIMBLE CONSULTING PROVIDES A TOTAL END TO END SOLUTION.

Strategy

In a dynamic industry with high growth potential, companies have a tendency to lose focus. Thus the company ends up being present in all segments but fail to capture a substantial market share in any particular segment.

Nimble provides organizations with a strategic focus by defining the strategy in four main areas:

1. Financial strategy
2. Customer strategy
3. Internal strategy
4. Knowledge strategy

Performance Management and Skill Set Mapping

The private security industry is a people driven industry. Thus attracting and retaining the right people becomes very important to a successful business. Equally important to success is identifying the star performers in the organization and then training them to grow within the organization.

Nimble assists organization by creating a performance management system to track the performance of all employees. It also does skill set mapping for all employees working in a managerial capacity.

Business Process Reengineering

Business processes for Security Company are different from processes in other sectors. The processes need to ensure supervision is taking place continuously and efficiently. Also a quick response to emergency

situations is required. The reporting processes during emergency incidents become critical in investigating the cause of incident later on.

The installation and maintenance processes need to be defined to ensure all installation takes place as per required quality standards and

preventive maintenance takes place to minimize cost of maintenance and reduce incidents due to equipment failures.

Nimble maps processes by segmenting them in three main areas:

1. Core
2. Support
3. Management



SOLUTIONS IN SECURITY INDUSTRY

Nimble has successfully executed consulting projects for private security companies providing guarding services, access control services, CCTV installations, Fire Response services, Cash In Transit services, and Security Consulting And Training services.

