



Although governments spend huge amount delivering advice and training programs on how to start small businesses, only a small percentage of individuals take advantage of these programs. Most of these programs deal with preparation of business plans and how to secure funding. Small business owners, after having set the business get too busy with day to day affairs. Management of their business mostly continues by gut-feel and is fire-fighting most of the time. NiMble as a Management Consulting Organization has developed a special training module to help these owners to manage their business professionally and look at it holistically. ***By exposing these owners to various management techniques and tools, we attempt to ensure success of their business.***

Objectives

The main objective of the training program is to make entrepreneurs aware about the management tools and techniques which would be helpful in growing the organization as well as their own skills. These should help them in managing the business, people and themselves to achieve the right results.

Contents

- Module 1—Business Leadership
 - Concepts of business excellence.
 - Recipe for success —Strategy, Processes and Resources
 - Sharing Vision, Mission and Values with employees
 - Acting Strategically
 - Planning and Goal setting
 - Improving operations through systems and good processes
- Module 2—People Leadership
 - Influencing others
 - Engaging your employees
 - Finding, building and retaining talent
 - Promoting collaboration and teamwork
 - Structuring your organization to execute strategy.
- Module 3—Results Leadership
 - Are we making progress?
 - Customers and Market Focus
 - Managing for performance
 - Management Tools
- Module 4—Personal Leadership
 - Take charge and keeping focus
 - Prioritizing the hot issues
 - Interpersonal relations
 - Time Management
 - Communications
 - Improve your-self

“Complacency can come about because of our own expertise. We can become so comfortable with it that we assume we know all there is to know and stop growing. We come up with no new ideas and we are reluctant to consider new ideas from others. Meanwhile, the world has passed us by.”

R.J.Strenberg, Yale University



Duration

The contents shall be covered in two full day sessions.



Methodology

Training is imparted by case studies and extensive participation of all participants and encouraging them to share their experiences. This shall be supported by Power Point / visual presentations and a touch of theory. Being action oriented, this methodology has been found to work wonderfully well with entrepreneurs.

Who should attend?

The program is designed to be most beneficial to entrepreneurs them-selves and the family members who assist in running the organization. Senior employees of the organizations which encourage entrepreneurship would also benefit from the program.

Entrepreneurs are simply those who understand that there is little difference between obstacles and and opportunity and are able to turn both to their advantage.

Victor Kiam (1926-2001)—CEO Remington

Facilitator

The program shall be facilitated by Mr. Vinod Kumar Mehandru. He has over 40 years of experience in Public Sector, Privates small and big corporations as well as an entrepreneur,. He is presently working as CEO of NiMble Systems Pvt. Ltd.

About NiMble

NiMble is a management consulting organization assisting clients in three basic areas. These are

- Improving management effectiveness
- Improving business operations
- Managing human resources

With appropriate strategy, processes and resources organizations have all the ingredients of success. However managing these three ingredients requires knowledge of many sound management tools and practices. These would be tools like Balanced Score Cards, Six-Sigma, Kaizen and many such other tools. NiMble works with organizations and supports them in analyzing their business performance, efficacy of existing structure and processes and its relevance to changing needs. It then suggests appropriate measures which if taken can help organizations improve their business results.

Most of our clients are mid size enterprises / individual entrepreneurs who are driven by passion to lead. We enjoy assisting our clients to grow into organizations that are capable of becoming leaders in their own domains. NiMble employees have wide range of experience and have worked in organizations ranging from Public Sector, Private Sector, Engineering Consulting, EPC Contractors, Manufacturing, IT, Not for Profit Organizations, Trading and Marketing sector, and many others. NiMble has worked for clients in various countries such as India, Kuwait, Kenya, Uganda, UAE, Sudan, Nepal, Ceylon, Myanmar, Georgia, Taiwan etc.



Content of all NiMble Trainings are based on direct experience gained while working for our diverse clients or from personal experience gained while working in many organizations. Our Training focuses on improving competency of participants in management skills and be aware about good and contemporary practices in the industry. For more information on NiMble please visit our web-site at www.nimble.in